

Lao PDR: Agriculture Competitiveness Project Procurement Plan (Revised as of October 3, 2018)

1. Project information:

Country: Lao PDR
 Borrower/Recipient: Lao PDR
 Project Name: Agriculture Competitiveness Project
 Project ID No: P161473
 Project Implementing Agency: Ministry of Agriculture and Forestry (MAF)

2. Bank's approval date of the Procurement Plan

- Original Plan: December 21, 2017
- First Revision: October 3, 2018

3. Date of General Procurement Notice:

4. Period covered by this procurement plan: 18 months

I. Works and Goods and Non-Consultant Services

1. **Prior Review Threshold:** Procurement Decisions subject to Prior Review by the Bank as stated in Annex II of the Procurement Regulations:

Category	Procurement Method Thresholds		Prior Review Thresholds	
	Applicable thresholds (in US\$ equivalent)	Remarks	Applicable thresholds (in US\$)	Remarks
Works				
RFB through Open International market approach	≥ 2.0 million	–	Above US\$ 10 million	This has not been foreseen at the project preparation stage.
RFB through Open National market approach	≥ 200,000 < 2.0 million	–	None	-
Request for Quotation	< 200,000	–	None	–
Direct Selection	None	No threshold; meet requirements of regulations 7.13-7.15	Same as for competitive selection	This has not been foreseen at the project preparation stage.
Goods and Non-Consulting Services				
RFB through Open International market approach	≥ 0.6 million	–	Above US\$ 2 million	This has not been foreseen at the project preparation stage.
RFB through Open National market approach	≥ 100,000 < 0.6 million	-	None	Risk-based approach
Request for Quotation	< 100,000		None	
Direct Selection	None	No threshold; meet requirements of regulations 7.13-7.15	Same as for competitive selection	This has not been foreseen at the project preparation stage.

2. **Prequalification.** Not expected for the works/goods packages.

3. **Any Other Special Procurement Arrangements:** National procurement procedures as specified under paragraph 5.4 of the Procurement Regulations and the conditions specified in Annex 1 to this Procurement Plan
4. **Leased assets** as specified under paragraph 5.10 of the Procurement Regulations: Not applicable.
5. **Procurement of second hand Goods** as specified under paragraph 5.11 of the Procurement Regulations: Not applicable.
6. **Hands-on Expanded Implementation Support (HEIS)** as specified under paragraph 3.10 and 3.11 of the Procurement Regulations: Not applicable.
7. **Procurement packages for Goods (prior and post reviews) with method and Time Schedule**

Ref. No.	Contract (Description)	Estimated Cost (US\$)	Procurement Method	Review by Bank (Prior / Post)	Expected Bids Opening Date	Comments
	Khammouane					
KM/W-RFQ 01	Upgrade of infrastructure for KM PAFO for seed, GAP and general extension	30,000	Request for Quotation	Post	Dec-18	Execute by PAFO
KM/W-RFQ 02	Upgrade of infrastructure for KM DAFOs for seed and GAP	30,000	Request for Quotation	Post	Dec-18	Execute by PAFO
KM/W-RFB 01	Upgrade of critical productive infrastructure in KM (multiple contracts)	900,000	RFB (National) / Request for Quotation	Post	Jun-19	Execute by PAFO
KM/G-RFQ 01	Equipment for KM PAFO/DAFO for seed and GAP	21,000	Request for Quotation	Post	May-19	Execute by PAFO/MAF
	Bolikhamsay					
BLK/W-RFQ 01	Upgrade of infrastructure for BLK for seed, GAP and general extension	30,000	Request for Quotation	Post	Dec-18	Execute by PAFO
BLK/W-RFQ 02	Upgrade of infrastructure for BLK DAFOs for seed and GAP	30,000	Request for Quotation	Post	Dec-18	Execute by PAFO
BLK/W-RFB 01	Upgrade of critical productive infrastructure in BLK (multiple contracts)	900,000	RFB (National) / Request for Quotation	Post	Dec-18	Execute by PAFO
BLK/G-RFQ 01	Equipment for BLK PAFO/DAFO for seed and GAP	21,000	Request for Quotation	Post	May-19	Execute by PAFO/MAF
	Vientiane Capital					
VC/W-RFQ 01	Upgrade of infrastructure for VC for seed, GAP and general extension	30,000	Request for Quotation	Post	Dec-18	Execute by PAFO
VC/W-RFQ 02	Upgrade of infrastructure for VC DAFOs for seed and GAP	40,000	Request for Quotation	Post	Dec-18	Execute by PAFO
VC/W-RFB 01	Upgrade of critical productive infrastructure in VC (multiple contracts)	900,000	RFB (National) / Request for Quotation	Post	Jan-19	Execute by PAFO
VC/G-RFQ 01	Equipment for VC PAFO/DAFO for seed and GAP	23,000	Request for Quotation	Post	May-19	Execute by PAFO/MAF
	Vientiane Province					

Ref. No.	Contract (Description)	Estimated Cost (US\$)	Procurement Method	Review by Bank (Prior / Post)	Expected Bids Opening Date	Comments
VP/W- RFQ 01	Upgrade of infrastructure for VP PAFO for seed, GAP and general extension	30,000	Request for Quotation	Post	Dec-18	Execute by PAFO
VP/W- RFQ 02	Upgrade of infrastructure for VP DAFOs for seed and GAP	20,000	Request for Quotation	Post	Dec-18	Execute by PAFO
VP/W- RFB 01	Upgrade of critical productive infrastructure in VP (multiple contracts)	1,000,000	RFB (National) / Request for Quotation	Post	Jan-19	Execute by PAFO
VP/G- RFQ 01	Equipment for VP PAFO/DAFO for seed and GAP	21,000	Request for Quotation	Post	May-19	Execute by PAFO/MAF
	Xayabouly					
XYL/W- RFQ 01	Upgrade of infrastructure for XYL PAFO for seed, GAP and general extension	30,000	Request for Quotation	Post	Dec-18	Execute by PAFO
XYL/W- RFQ 02	Upgrade of infrastructure for XYL DAFOs for seed and GAP	40,000	Request for Quotation	Post	Dec-18	Execute by PAFO
XYL/W- RFB 01	Upgrade of critical productive infrastructure in VP (multiple contracts)	900,000	RFB (National) / Request for Quotation	Post	Jan-19	Execute by PAFO
XYL/G- RFQ 01	Equipment for XYL PAFO/DAFO for seed and GAP	23,000	Request for Quotation	Post	May-19	Execute by PAFO/MAF
	MAF					
MAF/W- RFQ 02	Office Renovation and Extension of NPMO	22,000	Request for Quotation	Post	Aug-18	Completed
MAF/G- RFQ 01	Machine and equipment for NAFRI-ARC	20,000	Request for Quotation	Post	Mar-19	Execute by NAFRI/MAF
MAF/G- RFQ 02	Machine and equipment for NAFRI- HRC	25,000	Request for Quotation	Post	Mar-19	Execute by MAF
MAF/G- RFQ 03	Lab equipment for DOA	20,000	Request for Quotation	Post	Apr-19	Execute by MAF
MAF/G- RFQ 04	Equipment for DOA Clean Agriculture Dev. Center	20,000	Request for Quotation	Post	Apr-19	Execute by MAF
MAF/G- RFQ 05	Extension materials for DOA	10,000	Request for Quotation	Post	Apr-19	Execute by MAF
MAF/G- RFQ 06	Extension materials for DAEC	50,000	Request for Quotation	Post	Apr-19	Execute by MAF
MAF/G- RFQ 07	Rapid test kits and chemicals and reagents for DOA	9,000	Request for Quotation	Post	Apr-19	Execute by MAF
MAF/G- RFQ 08	Office equipment for MAF, MOIC, 5 provinces and districts	133,200	Request for Quotation	Post	Sep-18	Execute by MAF
MAF/G- RFQ 09	Motorbikes for Provinces, MAF and MOIC (42 units)	84,000	Request for Quotation	Post	Feb-19	Execute by MAF
MAF/G- RFQ 10	Lab Equipment & Tractor for NAFRI	70,000	Request for Quotation	Post	Feb-19	Execute by NAFRI/MAF
C3/G001	Accounting Software	25,000	SSS	Post	Dec-17	Completed (Motive Solutions Co., Ltd)
C3/G002	Equipment for Project Preparation Team	30,000	Request for Quotation	Post	Sep-17	Completed

Ref. No.	Contract (Description)	Estimated Cost (US\$)	Procurement Method	Review by Bank (Prior / Post)	Expected Bids Opening Date	Comments
						(LT Computer Co., Ltd
MAF/G- RFB 01	Pick-up for 5 provinces, MAF and MOIC (14 units)	630,000	RFB (National)	Post	Sep-18	Execute by MAF
Total Works and Goods		6,167,200				

III. Selection of Consultants

1. **Prior Review Threshold:** Selection decisions subject to Prior Review by Bank as stated in Annex II of the Procurement Regulations:

Category	Procurement Method Thresholds		Prior Review Thresholds	
	Applicable thresholds (in US\$ equivalent)	Remarks	Applicable thresholds (in US\$, millions)	Remarks
QCBS, QBS, FBS, LCS (Using the most appropriate market approach)	≥ 300,000	Shortlist of only National Consultants (Firms) for contract agreed in the PP	≥ 1.0 million	Risk-based approach
CQS (Open or limited competition through national or international market approach, specified in the PP and agreed with the Bank.	< 300,000	QCBS, QBS, FBS, LCS) can be applied for contracts with value under \$300,000	None	
Direct Selection of firms	None	No threshold; meet requirements of regulations 7.13-7.15	Same as for competitive selection	This has not been foreseen at the project preparation stage.
Individual Consultants	N/A depending on nature of services	Essential individual assignments will be defined in the Procurement Plan agreed with the Bank and in line with regulations 7.34-7.39 using the most appropriate market approach	≥ 300,000 and for the positions as specified in the PP agreed with the Bank	Risk-based approach

2. **Short list comprising entirely of national consultants:** Short list of consultants for services, estimated to cost less than US\$ 200,000 equivalent per contract, may comprise entirely of national consultants in accordance with the provisions of paragraph 7.1, Section VII of the Procurement Regulations.

3. Consultancy Assignments with Selection Methods and Time Schedule

Ref. No.	Description of Assignment	Estimated Cost US\$	Selection Method	Review by Bank (Prior / Post)	Expected Proposals Submission Date	Comments
	Khammouane					
KM/IC-01	Technical consultant for KM PAFO in extension services	120,000	IC	Post	Jul-18	Completed (Mr. Thaly Salichanh)
KM/IC-02	Technical assistance for FOs on Productive partnerships (PPs) in KM	50,000	IC	Post	Jan-19	Execute by MAF
KM/IC-03	Technical assistance to KM PICO	120,000	IC	Post	Feb-19	Execute by MAF
KM/IC-04	Project accountant for KM PAFO	66,000	IC	Post	Mar-18	Completed (Ms. Southaly Soumaly)
	Bolikhamsay					
BLK/IC-01	Technical consultant for BLK PAFO in extension services	120,000	IC	Post	Jul-18	Completed (Mr. Khamkhiao Venevongsot)
BLK/IC-02	Technical assistance for FOs on Productive partnerships (PPs) in BLK	50,000	IC	Post	Jan-19	Execute by MAF
BLK/IC-03	Technical assistance to BLK PICO	120,000	IC	Post	Feb-19	Execute by MAF
BLK/IC-04	Project accountant for BLK PAFO	66,000	IC	Post	Mar-18	Completed (Ms. Khaikham Khounnavong)
	Vientiane Capital					
VC/IC 01	Technical consultant for VC PAFO in extension services	120,000	IC	Post	Jul-18	Completed Mr. Khamphanh Thommavong)
VC/IC-02	Technical assistance for FOs on Productive partnerships (PPs) in VC	50,000	IC	Post	Jan-19	Execute by MAF
VC/IC-03	Technical assistance to VC PICO	120,000	IC	Post	Feb-19	Execute by MAF
VC/IC-04	Project accountant for VC PAFO	66,000	IC	Post	Mar-18	Completed Ms. Bounhome Sorphapmisay)
	Vientiane Province					
VP/IC-01	Technical consultant for VP PAFO in extension services	120,000	IC	Post	Jul-18	Completed Mr. Nilandone Thavonsouk)
VP/IC-02	Technical assistance for FOs on Productive partnerships (PPs) in VP	50,000	IC	Post	Jan-19	Execute by MAF
VP/IC-03	Technical assistance to VP PICO	120,000	IC	Post	Feb-19	Execute by MAF
VP/IC-04	Project accountant for VP PAFO	66,000	IC	Post	Mar-18	Completed Mr. Khamkhik Keomany)
	Xayabouly					

Ref. No.	Description of Assignment	Estimated Cost US\$	Selection Method	Review by Bank (Prior / Post)	Expected Proposals Submission Date	Comments
XYL /IC-01	Technical consultant for XBL PAFO in extension services	120,000	IC	Post	Jul-18	Completed Ms. Koulap Sisoulath)
XYL/IC-02	Technical assistance for FOs on Productive partnerships (PPs) in XYL	50,000	IC	Post	Jan-19	Execute by MAF
XYL/IC-03	Technical assistance to XYL PICO	120,000	IC	Post	Feb-19	Execute by MAF
XYL/IC-04	Project accountant for XYL PAFO	66,000	IC	Post	Mar-18	Completed Mr. Viengvilay Louanglath)
	MAF					
MAF/QBS-01	TA for AB Matching Grants Management and Capacity Building for rice mills	600,000	QBS	Post	Oct -18	Execute by MAF
MAF/SSS-01	Technical assistance to support implementation ⁽¹⁾	770,000	SSS (with FAO)	Post	Sep-18	Execute by MAF
MAF/SSS-02	Environment safeguard specialist (NPMO)	84,000	SSS	Post	Aug-18	Completed (Keoduangchay Keokhamphui)
MAF/SSS-03	Social safeguard specialist (NPMO)	84,000	SSS	Post	Feb-19	Re-select
MAF/SSS-05	Finance management specialist* (NPMO)	132,000	SSS	Post	Aug-18	Completed (Khayta Sithivong)
MAF/SSS-06	Procurement Consultant (NPMO)	174,000	SSS	Post	Aug-18	Completed Keophouthone Inthivong)
MAF/IC-01	Local Consultant on Survey-Design of irrigation system (DOI)	144,000	IC	Post	Jul-18	Completed Mr. Anousith Sramany
MAF/IC-02	Local Consultant on strengthening of WUA and O&M (DOI)	180,000	IC	Post	Dec-18	Execute by MAF
MAF/IC-03	Study on integrated farming systems/diversification for nutrition	30,000	IC	Post	Jul-19	Execute by MAF
MAF/IC-04	National Project Advisor (DoPF)	198,000	IC	post	Aug-18	Completed (Somnuck Thirasak)
MAF/SSS-07	International Project Advisor for NPMO	225,000	IC	post	Nov-18	Execute by MAF
MAF/IC-07	Accountant- assistant	66,000	IC	Post	Mar-18	Completed (Ms. Phonemala Phounvong)
MAF/IC-08	Accountant- assistant	66,000	IC	Post	Mar-18	Completed (Ms. Viengngeun Vongsay)

Ref. No.	Description of Assignment	Estimated Cost US\$	Selection Method	Review by Bank (Prior / Post)	Expected Proposals Submission Date	Comments
MAF/IC-09	Cashier – assistant	66,000	IC	Post	Mar-18	Completed (Ms. Atthavivone Bounthakham)
MAF/IC-010	Administrative and Public Relations (PR) Officer	90,000	IC	Post	Nov-18	Execute by MAF
MAF/IC-11	1 st Procurement Assistant	66,000	IC	Post	Mar-18	Completed (Vilaylack Phothimath)
MAF/IC-012	Project Advisor (part time) for MOIC DOPC	72,000	IC	Post	Nov-18	Completed (Souliphone Sonnasin)
MAF/IC-13	Administrative staff for MOIC DOPC	46,000	IC	Post	Nov-18	Completed (Anita Sitthikoun)
MAF/IC-14	Monitoring and evaluation specialist (DoPF)	132,000	IC	Post	Aug-18	Completed Mr. Koutiane Sitthivong
MAF/IC-15	2nd Procurement Assistant (NPMO)	36,000	IC	Post	Nov-18	Cancelled Due to will have Int. Procurement Advisor
MAF/IC-16	National Project Advisor (NPMO)	198,000	IC	post	Feb-19	Re-select
MAF/SSS-08	International Procurement Advisor for NPMO	51,000	IC	post	Feb-19	Execute by MAF
MAF/IC-17	Social safeguard specialist (NPMO)	9,9000	IC	Post	Feb-19	Execute by MAF
MAF/CQS-01	Nutrition social behavior change communication (SBBC)	400,000	CQS	Prior	Jan -19	Execute by MAF
MAF/CQS-02	Panel of Expert – Dam Safety	100,000	CQS	Post	Feb-19	Execute by MAF
MAF/CQS-03	TA firm for baseline, mid-term and final assessment	180,000	CQS	Post	Feb-19	Execute by MAF
MAF/CQS-04	Project Audits for NPMO	180,000	CQS	Post	Dec-18	Execute by MAF
Total consulting services		5,9516,000				
Total Works, Goods and Consulting Services		12,083,200				

¹ Consultants under FAO SSS package:

Position	Estimated Cost (USD)
FAO-Int 01 Int. Policy on seed management (MAF DoPF)	30,000
FAO-Int 02 Int. Nutrition Specialist (MAF DoPF)	45,000
FAO-Int 03 Int. Crop/GAP Specialist (MAF DoPF)	90,000
FAO-Int 04 Int. Institutional Specialist (MAF DoPF)	45,000
FAO-Int 05 Int. consultant to develop MIS system (MoIC)	60,000
FAO-Int 06 Int. consultant on rice mill standard promotion policy (MoIC)	45,000

FAO-Int 07	Int. consultant to review and develop rice export strategy (MoIC)	45,000
FAO-Int 08	Int. TA for Preparing for GMP and HACCP certification (MoIC)	15,000
FAO-Int 09	Int. consultant to develop guidelines on Quality Mark (MoIC)	45,000
Subtotal International Consultants		360,000
FAO-Nat 01	DOA - Technical Consultant for certification of organic production and GAP (MAF)	108,000
FAO-Nat 02	DAEC - Technical Consultant on seed certification for R3 (MAF)	108,000
FAO-Nat 03	DALAM -Technical Consultant on organic fertilization (MAF)	108,000
FAO-Nat 04	Develop a system for M&E and reporting on SPS (MAF)	10,000
FAO-Nat 05	Improve the system of plant quarantine inspection (MAF)	12,000
FAO-Nat 06	DIMEX- National consultant on Rice import and export legislations (MOIC)	24,000
FAO-Nat 07	DOSMEP - National consultant on GMP, HACCP (MOIC)	30,000
FAO-Nat 08	DOTP - Promotion of Quality Mark (MOIC)	10,000
Subtotal National Consultants		410,000
GRAND TOTAL		770,000

* Although these packages are subject to procurement Post Review, the World Bank will do prior technical review or the EOI evaluation reports and draft negotiated contracts.

Annex 1 - Additional National Procurement Provisions.

Procurement under National Procurement Procedures will be carried out in accordance with national regulations including the Procurement Decree #03, dated January 9, 2004 and Implementation Rule and Regulations (IRR) #0063 issued by MOF on March 12, 2004 and #0861/MOF, dated May 5, 2009 (amended version); Procurement Manual dated May 2009 and harmonized bidding documents for national competitive bidding and request for quotations agreed between Government of Lao PDR, World Bank and Asia Development Bank. In addition to the provisions stipulated in the above documents, Government and Implementing agencies for Bank financed projects shall implement the following additional provisions:

- i. The request for bids/request for proposals document shall require that bidders/proposers submitting bids/proposals present a signed acceptance at the time of bidding, to be incorporated in any resulting contracts, confirming application of, and compliance with, Bank Anti-Corruption Guidelines, including without limitation the Bank's right to sanction and the Bank's inspection and audit rights;
- ii. Information related to award of contract including reasons for rejection of unsuccessful bidders shall be published on the implementing agency websites and/or newspaper of wide circulation.
- iii. All complaints on procurement related matters including complaints arising from procurement under Bank financed Projects whilst using National Procurement Procedures shall be dealt with in accordance with Article 33 of the Procurement Decree. Borrower shall put in place an effective complaints review mechanism for dealing with procurement related complaints, and shall disclose the details in all the bidding documents. All complaints shall be recorded by the Borrower in the appropriate tracking and monitoring system, as agreed between the Bank and the Borrower.